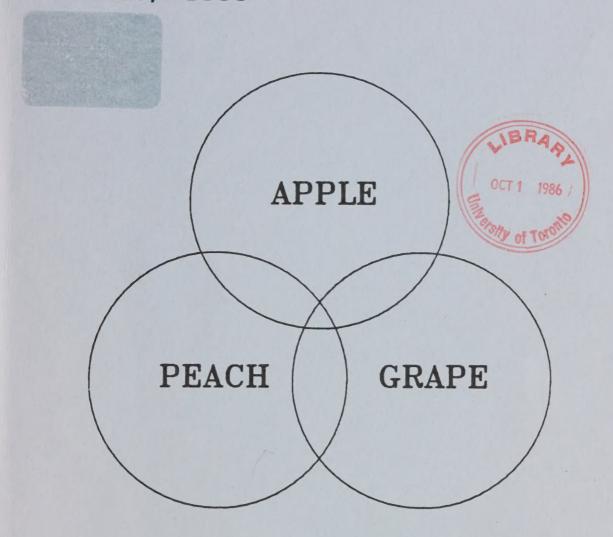


Economics Information



REPT NO. 86-06

ESTIMATED ESTABLISHMENT COSTS ONTARIO, 1986



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ECONOMICS INFORMATION REPORT NO. 86-06

APPLE, PEACH AND GRAPE
ESTIMATED ESTABLISHMENT COSTS
ONTARIO, 1986

Economics and Policy Coordination Branch Ontario Ministry of Agriculture and Food Legislative Buildings, Queen's Park Toronto, Ontario, M7A 1B6

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INTRODUCTION

Since 1948, the Economics and Policy Coordination Branch has carried out comprehensive studies of major field and horticultural crops grown in Ontario. These studies were designed to determine costs and returns of various farm enterprises, as well as the physical amounts of production inputs required.

Traditionally, data was collected by means of farmer interviews. Published reports of these studies in the form of county, regional and provincial averages found a wide distribution among extension and research personnel, educational institutions, farm organizations, lending institutions and policy makers. Cooperating farmers received reports showing their individual information in comparison with group averages.

With this extensive background in the development of cost studies, the Economics and Policy Coordination Branch has begun to use computers in the preparation of cost data. Methods of computer simulation have now replaced the time consuming process of data collection, tabulation and analysis.

With this new approach, special attention is paid to the physical quantities and prices of inputs for each crop studied. The technology used in the production of various crops is carefully examined so that the computer models accurately reflect the appropriate production technology for each commodity.

Information on physical inputs is obtained from a number of sources, including:

- 1. Previous studies done by this Branch;
- 2. Surveys of the farm supply trade;
- 3. Technical input/output coefficients; and
- 4. The consensus of producers, researchers, and extension and agribusiness personnel.

THE DEVELOPMENT OF THE ACRES PROGRAM

A large number of computer programs that generate budgets and crop production cost estimates are now in existence. These computer programs vary in their degree of sophistication and in the amount of detail prepared. A large number of estimates covering a wide range of conditions can be generated quickly and efficiently. The effect of varying levels of technology, management practices and price levels can also be analyzed.

Cost of production estimates used in this report are based on the ACRES program. ACRES (Agricultural Crop Enterprises System) is a FORTRAN program originally written in Montana, adapted by Alberta Agriculture and recently modified and rewritten by the Economics and Policy Coordination Branch to meet Ontario conditions. All 1986 cost of production estimates in this report are based on this computer model.

METHODS AND PROCEDURES

The information used in the preparation of each establishment cost estimate in this report was prepared through the use of recent Economics and Policy Coordination Branch studies, plus consultations with producers, extension, research and agribusiness personnel.

For each crop cost estimate in this report, the data was organized into variable and fixed costs and totalled to arrive at the cost of establishment both on a per acre and per hectare basis. Variable costs are those which vary directly with the production of each crop grown. They include seed, plants, hired labor, fertilizer, herbicides, insecticides, fungicides, other materials, machinery operating costs, and interest on operating capital. Fixed cost inputs are operator labor, interest on land and machinery, depreciation on machinery, taxes on real estate (net of farm tax rebate), and other overhead cost items.

LABOR HOURS AND COSTS

The required number of labor hours was based on previous studies, as well as through discussions with those familiar with the production of each study crop. The operator labor hours were valued at \$6.75 per hour.

The hired labor cost was calculated on a per hour basis and included benefits such as worker compensation, unemployment insurance, and the Canada Pension Plan. The rates varied according to area, crop and skill involved.

MATERIALS

The amount of each material input was based on commonly used practices. Input prices are based on averages charged by the trade in the area where the particular crop is grown. For most crops, the quantities of seed, plants, fertilizer nutrients and other inputs are given on a per hectare basis. Because of the multitude of products available, pesticides are grouped as herbicides, insecticides, fungicides, nematicides, etc.

TRACTORS, MACHINES AND TRUCKS

Machinery complements used in the various crop production cost estimates were assumed to be five years old. Tractor and machine costs included depreciation, interest on investment, insurance, storage, repairs, maintenance, fuel and lubrication. If machines were used for other farming operations, costs were adjusted based on the proportion of use on the study crop. The declining balance method of depreciation was used, and a 15 percent rate to powered and a 10 percent rate to non-powered machines was applied.

Interest on machinery investment was calculated on the assumption that the equity portion was 70 percent and the debt portion was 30 percent of the total depreciated value. For this report, interest on equity was calculated at 6.1 percent, which was the average interest rate paid by chartered banks on savings accounts. The interest on the debt portion was based on the average prime rate of 10.5 percent, plus one for a total of 11.5 percent. Insurance and storage costs for machinery were based on 1.5 percent of their purchase price.

Repair and maintenance costs for individual machines were based on the fact sheet, "Cost of Owning and Operating Farm Machines", Agdex 825, Ontario Ministry of Agriculture and Food.

Fuel costs were based on the size of each tractor, truck or self-propelled machine used in the production operation. The following farmgate fuel prices were used: gasoline - 36.0 cents/litre; diesel - 37.0 cents/litre. The cost of oil, grease and filters was calculated at 15 percent of the fuel cost.

CUSTOM FARMWORK SERVICES

There are crops produced in Ontario where it is an accepted practice to use custom farmwork services to perform certain operations. Usually, these services are employed when the farmer needs specialized machines, such as harvesters, sprayers, fertilizer applicators and trucks. Most of these machines cannot be economically owned and operated by one producer. Custom costs were itemized on a per hectare or per acre basis.

LAND CHARGES

Determining the annual cost for land use is a controversial part in any study on production costs. During the past two decades, purchasers of farmland have been willing to pay more for it than can be justified from agricultural production. Purchasers believe the speculative aspect of land ownership in inflationary times offers benefits above those received from crop production. In deflationary times, however, this situation is reversed. For this reason, the appropriate interest rate used in calculating the interest cost on bare land for these crop production estimates is the real interest rate. The "real interest rate" is defined as the current lending rate of interest adjusted for inflation.

In this report, interest on land investment was calculated as follows:

- 1. The value of bare land was based on the average value for land in areas of Ontario where the production of each study crop predominates.
- 2. The interest rate applied was the prime rate discounted for the rate of inflation, which resulted in a 6.6 percent rate.

The farm real estate taxes used for each study crop reflect the area of production and are subject to Ontario's Farm Tax Reduction Program.

INTEREST ON OPERATING CAPITAL

Interest on operating capital required to finance each crop was calculated from the time an expenditure was made until the end of the fourth year of establishment. Operating capital includes the cost of materials, fuel, repairs, hired labor and other cash items. In this study, the interest rate applied to operating capital was the average prime rate of 10.5 percent plus 1 percent.

OTHER OVERHEAD

This allowance covers such items as the study crop's share of utilities, accounting and administration costs, use of the farm automobile, and general farm maintenance.

APPLE ORCHARD ESTABLISHMENT

The apple orchard under consideration is planted on semi-dwarf root-stock at a medium density of 300 trees per acre. The establishment of this orchard covers a $4\ 1/2$ year period: a half year for soil preparation, one year for planting, and three years for the trees to grow to bearing age.

Table 1. - Apples on Size-Controlling Trees, "Preplant Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cost	\$
	per hectare	per acre
VARIABLE COSTS		
Fertilizer, 15-15-15 250 kg/ha	57	23
Cover crop seed	14	6
Fumigant	455	184
Tractor and machine costs:		
Repairs and maintenance	18	7
Fuel	29	12
Custom fumigation	25	10
Interest on operating capital	258	104
TOTAL	856	346
FIXED COSTS		
Operator labor, 11.1 hours/ha	75	30
Depreciation	44	18
Interest on investment	24	9
Insurance and storage	9	4
Interest on land, \$4,450/ha @ 6.6%/annum (1/2 yr.		59
Taxes (1/2 year)	20	8
TOTAL	319	128
TOTAL "PREPLANT YEAR" COSTS	1,175	474

Table 2. - Apples on Size-Controlling Trees, "Preplant Year" Costs: Operation Costs, Ontario, 1986

Operation	Times over		hours per ac.	machine	ractor and costs, \$ per ac.
Discing	2	2.47	1.0	43.05	17.42
Cultivating	1	1.24	.5	27.23	11.02
Sowing cover crop	1	2.47	1.0	32.30	13.07
Plowing	1	2.47	1.0	51.45	20.82
Soil packing	1	2.47	1.0	45.12	18.26

Table 3. - Apples on Size-Controlling Trees, "Planting Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cos	t, \$
	per hectare	e per acre
VARIABLE COSTS	74	
Hired labor, 87.7 hours/ha	288	116
Fertilizer, 15-15-15 250 kg/ha		23
Insecticides		34
Fungicides		67
Herbicides		35
Trees, 300 semi-dwarf		1,380
Tree guards, 300	*	144
Mouse bait, 5.6 kg/ha		4
Tractor and machine costs:	,	
Repairs and maintenance	126	51
Fuel		79
Equipment rental		50
Interest on operating capital		798
TOTAL	*	2,781
101111	0,011	2,101
FIXED COSTS		
Operator labor, 85.3 hours/ha	575	233
Depreciation	261	106
Interest on investment		51
Insurance and storage		16
Interest on land, \$4,450/ha @ 6.6% per annum		119
Taxes		16
Other overhead		40
TOTAL		581
TOTAL "PLANTING YEAR" COSTS	8,308	3,362

Table 4. - Apples on Size-Controlling Trees, "Planting Year" Costs: Operation Costs, Ontario, 1986

	Times	Labor hours		Labor, tractor and machine costs, \$	
Operation	over	per ha	per ac.	per ha	per ac.
Discing	2	2.47	1.0	38.75	15.68
Design and layout	a	19.8	8.0	159.24	64.44
Digging holes	1	24.7	10.0	501.63	203.00
Planting	1	59.3	24.0	324.11	131.16
Watering	1	9.88	4.0	176.83	71.56
Fertilizing	1	4.94	2.0	46.51	18.82
Weed spraying	2	4.94	2.0	95.88	38.80
Discing	3	3.71	1.5	58.07	23.50
Pesticide spraying	3	3.71	1.5	120.91	48.93
Summer management	a	12.4	5.0	83.40	33.75
Installing tree guards	1	24.7	10.0	121.92	49.34
Applying mouse bait	1	2.47	1.0	7.78	3.15

^aOperating performed as required.

Table 5. - Apples on Size-Controlling Trees, "Second Year" Costs: Estimated Cost of Establishment, Ontario, 1986

VARIABLE COSTS Hired labor, 13.6 hours/ha Fertilizer: 15-15-15, 250 kg/ha		re per acre
Hired labor, 13.6 hours/ha		24
Fertilizer:		24
	. 57	
15-15-15, 250 kg/ha	. 57	
		23
Am. nitrate, 125 kg/ha		11
Insecticides	. 221	89
Fungicides	. 237	96
Herbicides	. 110	44
Trees, 15 replacements	. 171	69
Cover crop seed	. 85	34
Mouse bait, 5.6 kg/ha	. 9	4
Tractor and machine costs:		
Repairs and maintenance	. 86	35
Fuel		33
Interest on operating capital		133
TOTAL		595
FIXED COSTS		
Operator labor, 66.7 hours/ha	. 450	182
Tractor and machine costs:		
Depreciation	. 149	60
Interest on investment		34
Insurance and storage		12
Interest on land, \$4,450/ha @ 6.6% per annum		119
Taxes		16
Other overhead		40
TOTAL		463
	_,	
TOTAL "SECOND YEAR" COSTS	. 2,615	1,058

Table 6. - Apples on Size-Controlling Trees, "Second Year" Costs: Operation Costs, Ontario, 1986

Operation	Times	<u>Labor</u> per ha	hours per ac.	machine	ractor and costs, \$ per ac.
Replanting trees	a	9.88	4.0	88.76	35.92
Pruning and training	a	19.8	8.0	133.44	54.00
Fertilizing	2	7.41	3.0	78.80	31.89
Weed spraying	2	4.94	2.0	95.88	38.80
Discing	2	2.47	1.0	38.72	15.67
Pesticide spraying	5	7.41	3.0	241.90	97.89
Summer management	a	17.3	7.0	116.76	47.25
Discing and harrowing	2	3.71	1.5	61.04	24.70
Sowing cover crop	1	2.47	1.0	27.97	11.32
Applying mouse bait	1	2.47	1.0	7.78	3.15
Spot weed control	a	2.47	1.0	47.94	19.40

^aOperation performed as required.

Table 7. - Apples on Size-Controlling Trees, "Third Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cost	, \$
	per hectare	per acr
ARIABLE COSTS		
Hired labor, 45.7 hours/ha	206	83
Fertilizer:		
15-15-15, 400 kg/ha	91	37
Am. nitrate, 125 kg/ha	26	11
Insecticides		89
Fungicides	237	96
Herbicides	58	24
Trees, 3 replacements	34	14
Mouse bait, 5.6 kg/ha		4
Tractor and machine costs:		
Repairs and maintenance	77	31
Fuel		23
Interest on operating capital		71
TOTAL		483
	_,	
IXED COSTS		
Operator labor, 71.7 hours/ha	484	196
Tractor and machine costs:		
Depreciation	123	50
Interest on investment		29
Insurance and storage	26	10
Interest on land, \$4,450/ha @ 6.6% per annum		119
Taxes		16
Other overhead	99	40
TOTAL		460
	_,	200
OTAL "THIRD YEAR" COSTS	2.327	943
OTAL "THIRD YEAR" COSTS	2,327	943

Table 8. - Apples on Size-Controlling Trees, "Third Year" Costs: Operation Costs, Ontario, 1986

Operation	Times over		hours per ac.	machine	ractor and costs, \$ per ac.
Replanting trees	а	2.47	1.0	38.72	15.67
Pruning and training	a	61.8	25.0	365.11	147.75
Fertilizing	2	7.41	3.0	78.80	31.89
Weed spraying	1	2.47	1.0	47.94	19.40
Mowing	3	3.71	1.5	89.48	36.21
Pesticide spraying	5	7.41	3.0	241.90	97.89
Summer management	а	22.2	9.0	150.12	60.75
Applying mouse bait	1	2.47	1.0	7.78	3.15
Adjusting tree guards	а	7.41	3.0	23.35	9.45

^aOperation performed as required.

Table 9. - Apples on Size-Controlling Trees, "Fourth Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cost, \$		
	per hectare	per acre	
VARIABLE COSTS			
Hired labor, 32.1 hours/ha	156	63	
Fertilizer:			
Mur. of potash, 200 kg/ha	30	12	
Am. nitrate, 90 kg/ha	19	8	
Insecticides	276	112	
Fungicides	273	110	
Herbicides	100	41	
Special spray	166	67	
Trees, 3 replacements	34	14	
Mouse bait, 5.6 kg/ha	9	4	
Tractor and machine costs:			
Repairs and maintenance	111	45	
Fuel	75	30	
Interest on operating capital	72	29	
TOTAL	1,321	535	
	_,		
FIXED COSTS			
Operator labor, 63.0 hours/ha	425	172	
Tractor and machine costs:			
Depreciation	174	70	
Interest on investment	102	41	
Insurance and storage	37	15	
Interest on land, \$4,450/ha @ 6.6% per annum	294	119	
Taxes	39	16	
Other overhead	99	40	
TOTAL	1,170	473	
TOTAL "FOURTH YEAR" COSTS	2,491	1,008	

Table 10. - Apples on Size-Controlling Trees, "Fourth Year" Costs: Operation Costs, Ontario, 1986

	Times	Labor hours		Labor, tractor and machine costs, \$	
Operation	over	per ha	per ac.	per ha	per ac.
Replanting trees	a	2.47	1.0	38.72	15.67
Pruning and training	a	49.4	20.0	290.35	117.50
Fertilizing	2	4.94	2.0	64.57	26.13
Weed spraying	2	4.94	2.0	95.88	38.80
Mowing	4	4.94	2.0	119.30	48.28
Pesticide spraying	8	11.1	4.5	362.83	146.83
Summer management	a	14.8	6.0	100.08	40.50
Applying mouse bait	1	2.47	1.0	7.78	3.15

Table 11. - Apples on Size-Controlling Trees, Total Costs of Establishment, Ontario, 1986

	Cost,	\$
	per hectare	per acre
Preplanting Year	1,175	474
Planting Year	8,308	3,362
Second Year	2,615	1,058
Third Year	2,327	943
Fourth Year	2,491	1,008
TOTAL	16,916	6,845

CONCLUSIONS

The total cost of establishing this size-controlling apple orchard, estimated at \$6,845 per acre, should be charged over the productive life of the orchard. If the productive life of the orchard is estimated at 20 years, the establishment cost should be amortized over the 20-year period.

Since no allowance is made for inflation over the productive cycle, an amortization rate of 6.6 percent, which is the lending rate adjusted for inflation, is used. Amortizing the \$6,845 establishment cost using a 6.6 percent rate gives an annual cost of \$626 per acre for each year of the production period.



PEACH ORCHARD ESTABLISHMENT

The peach orchard under consideration is planted 145 trees per acre. The establishment of this orchard covers a $4\ 1/2$ year period: a half year for soil preparation, one year for planting, and three years for the trees to grow to bearing age.

Table 12. - Peach "Preplant Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cost, \$		
pe	r hectare	per acre	
VARIABLE COSTS			
Fumigant	455	184	
Tractor and machine costs:			
Repairs and maintenance	19	8	
Fuel	29	11	
Custom fumigation	25	10	
Interest on operating capital	227	92	
TOTAL	755	305	
FIXED COSTS			
Operator labor, 9.9 hours/ha	67	27	
Tractor and machine costs:			
Depreciation	42	17	
Interest on investment	22	9	
Insurance and storage	9	4	
Interest on land, \$22,240/ha @ 6.6%/annum (1/2 yr.)	734	297	
Taxes, 1/2 year	26	10	
TOTAL	900	364	
TOTAL "PREPLANT YEAR" COSTS	1,655	669	

Table 13. - Peach "Preplant Year" Costs: Operation Costs, Ontario, 1986

Operation	Times over	Labor per ha		Labor, tra machine o	costs, \$
Plowing	. 1	2.47	1.0	51.45	20.82
Discing	. 2	2.47	1.0	43.05	17.42
Rotovating	. 1	2.47	1.0	47.69	19.30
Soil packing	. 1	2.47	1.0	45.12	18.26

Table 14. - Peach "Planting Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cost,	\$
	per hectare	per acre
VARIABLE COSTS		
Hired labor, 71.7 hours/ha	258	104
Fertilizer, 15-15-15, 100 kg/ha		.9
Insecticides		35
Cover crop seed		4
Trees. 145		703
Tree guards, 145	*	70
Tractor and machine costs:		
Repairs and maintenance	75	30
Fuel		47
Equipment rental		50
Interest on operating capital		424
TOTAL		1,476
FIXED COSTS	,	2,1.0
Operator labor, 35.8 hours/ha	242	98
Depreciation	162	66
Interest on investment	84	34
Insurance and storage		12
Interest on land, \$22,240/ha @ 6.6% per annum		594
Taxes		21
Other overhead		40
TOTAL		865
TOTAL "PLANTING YEAR" COSTS	5,787	2,341

Table 15. - Peach "Planting Year" Costs: Operation Costs, Ontario, 1986

Operation	Times	-	hours	machine	ractor and costs, \$ per ac.
		per nu	per de.	per na	per de.
Discing	. 1	2.47	1.0	38.72	15.67
Levelling	. 1	2.47	1.0	36.62	14.82
Pick up trees	. 1	4.94	2.0	85.85	34.74
Planting trees	. а	39.5	16.0	368.19	149.00
Discing	. 2	2.47	1.0	38.72	15.67
Harrowing	. 2	2.47	1.0	37.19	15.05
Hand weeding	. a	7.41	3.0	23.35	9.45
Pruning	. а	17.3	7.0	116.76	47.25
Pesticide spraying	. 3	3.71	1.5	120.91	48.93
Sowing cover crop	. 1	2.47	1.0	27.97	11.32
Installing tree guards	, a	12.4	5.0	60.96	24.67
Mowing	. 4	4.94	2.0	119.30	48.28
General maintenance	, a	4.94	2.0	15.57	6.30

^aOperation performed as required.

Table 16. - Peach "Second Year" Costs: Estimated Cost of Establishment, Ontario, 1986

_	Cost, \$		
P	er hectare	per acre	
VARIABLE COSTS			
Hired labor, 11.1 hours/ha	56	22	
Fertilizer, 15-15-15, 100 kg/ha	23	9	
Insecticides	68	27	
Fungicides	34	14	
Herbicides	42	17	
Cover crop seed	10	4	
Trees, 10 replacements	59	24	
Tractor and machine costs:			
Repairs and maintenance	61	25	
Fuel	50	20	
Interest on operating capital	116	47	
TOTAL	519	209	
FIXED COSTS			
Operator labor, 34.6 hours/ha	234	94	
Tractor and machine costs:			
Depreciation	105	43	
Interest on investment	60	24	
Insurance and storage	22	9	
Interest on land, \$22,240/ha @ 6.6% per annum	1,468	594	
Taxes	52	21	
Other overhead	99	40	
TOTAL	2,040	825	
A-A-A-A-A-A-A-A-A-A-A-A-A-A-A-A-A-A-A-	_, 0.10	020	
TOTAL "SECOND YEAR" COSTS	2,559	1,034	

Table 17. - Peach "Second Year" Costs: Operation Costs, Ontario, 1986

Operation	Times over	<u>Labor</u> per ha	hours per ac.	machine	ractor and costs, \$ per ac.
Replanting trees	a	4.94	2.0	33.36	13.50
Pruning	, a	17.3	7.0	116.76	47.25
Discing	. 4	4.94	2.0	77.44	31.34
Sowing cover crop	. 1	2.47	1.0	27.97	11.32
Weed spraying	. 1	2.47	1.0	47.94	19.40
Pesticide spraying	. 4	4.94	2.0	161.26	65.26
Mowing	. 3	3.71	1.5	89.48	36.21
General maintenance	a	4.94	2.0	33.36	13.50

^aOperation performed as required.

Table 18. - Peach "Third Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cost,	\$
	per hectare	per acre
VARIABLE COSTS		
Hired labor, 28.4 hours/ha	142	58
Fertilizer, 15-15-15, 100 kg/ha		9
Insecticides		134
Fungicides		49
Herbicides		17
Cover crop seed		4
Trees, 5 replacements		24
Tractor and machine costs:		
Repairs and maintenance	95	39
Fuel	65	26
Interest on operating capital	153	62
TOTAL	1,041	422
FIXED COSTS		
Operator labor, 32.1 hours/ha	217	88
Depreciation	149	60
Interest on investment	87	35
Insurance and storage	31	13
Interest on land, \$22,240/ha @ 6.6% per annum	1,468	594
Taxes	52	21
Other overhead	99	40
TOTAL	2,103	851
TOTAL "THIRD YEAR" COSTS	3,144	1,273

Table 19. - Peach "Third Year" Costs: Operation Costs, Ontario, 1986

Operation	Times over		hours per ac.	machine	ractor and costs, \$ per ac.
Replanting trees	a	2.47	1.0	16.68	6.75
Pruning	a	34.6	14.0	203.25	82.25
Discing	4	4.94	2.0	77.44	31.34
Sowing cover crop	1	2.47	1.0	27.97	11.32
Weed spraying	1	2.47	1.0	47.94	19.40
Pesticide spraying	8	9.88	4.0	322.53	130.52
Mowing	3	3.71	1.5	89.48	36.21

^aOperation performed as required.

Table 20. - Peach "Fourth Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cost	\$
	per hectare	per acre
VARIABLE COSTS		
Hired labor, 75.4 hours/ha	313	127
Fertilizer, 15-15-15, 100 kg/ha		9
Insecticides		178
Fungicides	276	112
Herbicides		17
Cover crop seed	10	4
Paint and repellant		31
Tractor and machine costs:		
Repairs and maintenance	95	39
Fuel		26
Interest on operating capital		31
TOTAL		574
	,	
FIXED COSTS		
Operator labor, 42.0 hours/ha	284	115
Tractor and machine costs:		
Depreciation	149	60
Interest on investment		35
Insurance and storage		13
Interest on land, \$22,240/ha @ 6.6% per annum		594
Taxes	·	21
Other overhead		40
TOTAL		878
	-,	0.0
TOTAL "FOURTH YEAR" COSTS	3,589	1,452

Table 21. - Peach "Fourth Year" Costs: Operation Costs, Ontario, 1986

Operation	Times over	<u>Labor</u> per ha	hours per ac.	machine	ractor and costs, \$ per ac.
Pruning	a	59.3	24.0	348.43	141.00
Discing	4	4.94	2.0	77.44	31.34
Sowing cover crop	1	2.47	1.0	27.97	11.32
Weed spraying	1	2.47	1.0	47.94	19.40
Pesticide spraying	8	9.88	4.0	322.53	130.52
Mowing	3	3.71	1.5	89.48	36.21
Painting trees	а	34.6	14.0	108.98	44.10

^aOperation performed as required.

Table 22. - Peach Total Costs of Establishment, Ontario, 1986

	Cost,	\$
	per hectare	per acre
Preplanting Year	. 1,655	669
Planting Year	5,787	2,341
Second Year	2,559	1,034
Third Year	3,144	1,273
Fourth Year	3,589	1,452
TOTAL	16,734	6,769

CONCLUSIONS

The total cost of establishing this new peach orchard, estimated at \$6,769 per acre, should be charged over the productive life of the orchard. If the productive life of the orchard is estimated at 15 years, the establishment cost should be amortized over the 15-year period.

Since no allowance is made for inflation over the production cycle, an amortization rate of 6.6 percent, which is the lending rate adjusted for inflation, is used. Amortizing the \$6,769 establishment cost using a 6.6 rate gives an annual cost of \$725 per acre for each year of the production period.



GRAPE ESTABLISHMENT

The vineyard under consideration is planted 600 vines per acre. The establishment of this vineyard covers a 4 1/2 year period: a half year for soil preparation, one year for planting, and three years for the vines to grow to bearing age.

Table 23. - Grape "Preplant Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cost,	\$
	per hectare	per acre
VARIABLE COSTS		
Tractor and machine costs:		
Repairs and maintenance	19	8
Fuel	29	11
Interest on operating capital	20	8
TOTAL	68	27
FIXED COSTS		
Operator labor, 9.9 hours/ha	67	27
Depreciation	42	17
Interest on investment	22	9
Insurance and storage	9	4
Interest on land, \$11,120/ha @ 6.6%/annum (1/2 yr	.) 367	148
Taxes, 1/2 year	26	10
TOTAL	533	215
TOTAL "PREPLANT YEAR" COSTS	601	242

Table 24. - Grape "Preplant Year" Costs: Operation Costs, Ontario, 1986

Operation	Times		hours per ac.	machine	costs, \$ per ac.
Plowing	1	2.47	1.0	51.45	20.82
Discing	2	2.47	1.0	43.05	17.42
Rotovating	1	2.47	1.0	47.69	19.30
Soil packing	1	2.47	1.0	45.12	18.26

Table 25. - Grape "Planting Year" Costs: Estimated Cost of Establishment, Ontario, 1986

		Cost, \$	
	per l	hectare	per acr
ARIABLE COSTS			
Hired labor, 82.8 hours/ha	•	391	158
Fertilizer, 15-15-15, 100 kg/ha	•	23	9
Fungicides		44	18
Grape vines, 600		,334	540
Trellis materials		800	1,133
Cover crop seed		10	4
Tractor and machine costs:			
Repairs and maintenance		172	70
Fuel		249	101
Equipment rental		124	50
Interest on operating capital		.072	838
TOTAL		219	2,921
	• •	, 210	2,021
TIXED COSTS			
Operator labor, 81.5 hours/ha		550	223
Tractor and machine costs:			
Depreciation	•	346	140
Interest on investment	•	166	67
Insurance and storage		59	24
Interest on land, \$11,120/ha @ 6.6% per annum		734	297
Taxes		52	21
Other overhead		99	40
TOTAL		,006	812
	Eut :	, 000	012
OTAL "PLANTING YEAR" COSTS	Q	225	3,733

Table 26. - Grape "Planting Year" Costs: Operation Costs, Ontario, 1986

Operation	Times over		hours per ac.		ractor and costs, \$ per ac.
Discing	2	2.47	1.0	38.72	15.67
Levelling	1	2.47	1.0	36.62	14.82
Picking up vines and supplies	а	4.94	2.0	85.85	34.74
Planting	а	24.7	10.0	300.61	121.65
Trellis erection	a	89.0	36.0	1,131.47	457.88
Pesticide spraying	2	2.47	1.0	80.63	32.63
Weed control	1	4.94	2.0	90.54	36.64
Discing	2	2.47	1.0	38.72	15.67
Rotovating	2	4.94	2.0	86.74	35.10
Summer pruning & tying	a	24.7	10.0	132.82	53.75
Sowing cover crop	1	1.24	0.5	21.80	8.82

^aOperation performed as required.

Table 27. - Grape "Second Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cost, \$		
	per hectare	per acr	
ARIABLE COSTS			
Hired labor, 65.5 hours/ha	300	122	
Fertilizer:			
Am. nitrate, lll kg/ha	24	10	
15-15-15, 100 kg/ha	23	9	
Insecticides	32	13	
Fungicides		27	
Grape vines, 30		27	
Trellis materials		249	
Cover crop seed		4	
Tractor and machine costs:	10	1	
Repairs and maintenance	61	25	
Fuel		30	
Interest on operating capital		148	
		664	
TOTAL	1,640	004	
CIXED COSTS			
Operator labor, 40.8 hours/ha	275	111	
Depreciation	117	47	
Interest on investment		25	
Insurance and storage		10	
Interest on land, \$11,120/ha @ 6.6% per annum		297	
		237	
Taxes			
Other overhead		40	
TOTAL	1,363	551	
OTAL "SECOND YEAR" COSTS	3,003	1,215	

Table 28. - Grape "Second Year" Costs: Operation Costs, Ontario, 1986

	Times	Labor	Labor hours		costs, \$
Operation	over	per ha	per ac.		per ac.
Replacing vines	a	7.41	3.0	37.07	15.00
Pruning	a	24.7	10.0	145.18	58.75
Tying	a	14.8	6.0	59.31	24.00
Trellis erection	a	14.8	6.0	153.23	62.01
Weed control	1	4.94	2.0	90.54	36.64
Discing	2	2.47	1.0	38.72	15.67
Rotovating	2	4.94	2.0	86.74	35.10
Pesticide spraying	3	3.71	1.5	120.91	48.93
Fertilizing	1	2.47	1.0	27.97	11.32
Summer pruning & tying	a	24.7	10.0	132.82	53.75
Sowing cover crop	1	1.24	0.5	21.80	8.82

^aOperation performed as required.

Table 29. - Grape "Third Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cost	, \$
	per hectare	per acre
VARIABLE COSTS		
Hired labor, 64.2 hours/ha	294	119
Fertilizer:		
Mur. of potash, 420 kg/ha		26
15-15-15, 100 kg/ha		9
Insecticides	108	44
Fungicides	154	62
Herbicides	42	17
Manure, 22.4 t/ha	247	100
Grape vines, 24	53	22
Cover crop seed	10	4
Tractor and machine costs:		
Repairs and maintenance	73	30
Fuel	65	. 26
Interest on operating capital	195	79
TOTAL	1,327	538
FIXED COSTS		
Operator labor, 38.3 hours/ha	259	105
Tractor and machine costs:		
Depreciation	134	54
Interest on investment	78	32
Insurance and storage	30	12
Interest on land, \$11,120/ha @ 6.6% per annum		297
Taxes	52	21
Other overhead	99	40
TOTAL	1,386	561
TOTAL HOUSED VIDLEH GOODS	0. 730	
TOTAL "THIRD YEAR" COSTS	2,713	1,099

Table 30. - Grape "Third Year" Costs: Operation Costs, Ontario, 1986

Operation	Times over		hours per ac.	Labor, tr machine per ha	costs, \$
Replacing vines	a	4.94	2.0	24.71	10.00
Pruning	a	34.6	14.0	203.25	82.25
Tying	a	14.8	6.0	59.31	24.00
Fertilizing	1	2.47	1.0	27.97	11.32
Manuring	1	3.71	1.5	87.95	35.59
Weed spraying	1	2.47	1.0	47.94	19.40
Discing	2	2.47	1.0	38.72	15.67
Rotovating	2	4.94	2.0	86.74	35.10
Pesticide spraying	5	6.18	2.5	201.54	81.56
Summer pruning & tying	a	24.7	10.0	132.82	53.75
Sowing cover crop	1	1.24	0.5	21.80	8.82

^aOperation performed as required.

Table 31. - Grape "Fourth Year" Costs: Estimated Cost of Establishment, Ontario, 1986

	Cost	, \$
	per hectare	per acre
VARIABLE COSTS		
Hired labor, 65.5 hours/ha	295	120
Am. nitrate, 170 kg/ha	37	. 15
15-15-15, 100 kg/ha	23	9
Insecticides	192	78
Fungicides	235	95
Herbicides	42	17
Cover crop seed	10	4
Repairs and maintenance	76	31
Fuel	57	23
Interest on operating capital	56	22
TOTAL	1,023	414
FIXED COSTS		
Operator labor, 44.5 hours/ha	300	121
Depreciation	118	48
Interest on investment	67	27
Insurance and storage	25	10
Interest on land, \$11,120/ha @ 6.6% per annum	734	297
Taxes	52	21
Other overhead	99	40
TOTAL	1,395	564
TOTAL "FOURTH YEAR" COSTS	2,418	978

Table 32. - Grape "Fourth Year" Costs: Operation Costs, Ontario, 1986

	Times	Labor hours		machine	ractor and costs, \$
Operation	over	per ha	per ac.	per ha	per ac.
Pruning	a	44.5	18.0	261.32	105.75
Tying	a	19.8	8.0	79.08	32.00
Fertilizing	1	2.47	1.0	27.97	11.32
Discing	2	2.47	1.0	- 38.72	15.67
Rotovating	2	4.94	2.0	86.74	35.10
Weed spraying	1	2.47	1.0	47.94	19.40
Pesticide spraying	6	7.41	3.0	241.90	97.89
Summer pruning & tying	a	24.7	10.0	132.82	53.75
Sowing cover crop	1	1.24	0.5	21.80	8.82

^aOperation performed as required.

Table 33. - Grape Total Cost of Establishment, Ontario, 1986

	Cost,	\$
	per hectare	per acre
Preplanting Year	601	242
Planting Year	9,225	3,733
Second Year	3,003	1,215
Third Year	2,713	1,099
Fourth Year	2,418	978
TOTAL	17,960	7,267

CONCLUSIONS

The total cost of establishing this new vineyard, estimated at \$7,267 per acre, should be charged over the productive life of the grapery. If the productive life of the vineyard is estimated at 20 years, the establishment cost should be amortized over the 20-year period.

Since no allowance is made for inflation over the production cycle, an amortization rate of 6.6 percent, which is the lending rate adjusted for inflation, is used. Amortizing the \$7,267 establishment cost using a 6.6 percent rate gives an annual cost of \$665 per acre for each year of the production period.



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